Local Market Update for September 2026

A Research Tool Provided by Longleaf Pine REALTORS®

28304

Fayetteville

Single Family - Existing

Key Metrics	September 2025	September 2026	Percent Change	Year to Date Thru 9-2025	Year to Date Thru 9-2026	Percent Change
New Listings	38	**40**	+ 5.3%	455	**472**	+ 3.7%
Pending Sales	26	**21**	- 19.2%	314	**297**	- 5.4%
Closed Sales	37	**31**	- 16.2%	301	**283**	- 6.0%
Days on Market Until Sale	41	**47**	+ 14.6%	34	**37**	+ 8.8%
Median Sales Price*	$211,500	**$230,060**	+ 8.8%	$215,000	**$220,000**	+ 2.3%
Average Sales Price*	$219,278	**$240,835**	+ 9.8%	$232,034	**$233,972**	+ 0.8%
Percent of List Price Received*	98.4%	**96.8%**	- 1.6%	98.4%	**98.0%**	- 0.4%

Single Family - New Construction

Key Metrics	September 2025	September 2026	Percent Change	Year to Date Thru 9-2025	Year to Date Thru 9-2026	Percent Change
New Listings	2	**3**	+ 50.0%	31	**18**	- 41.9%
Pending Sales	0	**3**	--	22	**14**	- 36.4%
Closed Sales	2	**1**	- 50.0%	19	**14**	- 26.3%
Days on Market Until Sale	0	**68**	--	46	**86**	+ 87.0%
Median Sales Price*	$466,750	**$268,900**	- 42.4%	$434,700	**$399,995**	- 8.0%
Average Sales Price*	$466,750	**$268,900**	- 42.4%	$413,575	**$377,971**	- 8.6%
Percent of List Price Received*	100.0%	**100.0%**	0.0%	100.3%	**99.7%**	- 0.6%

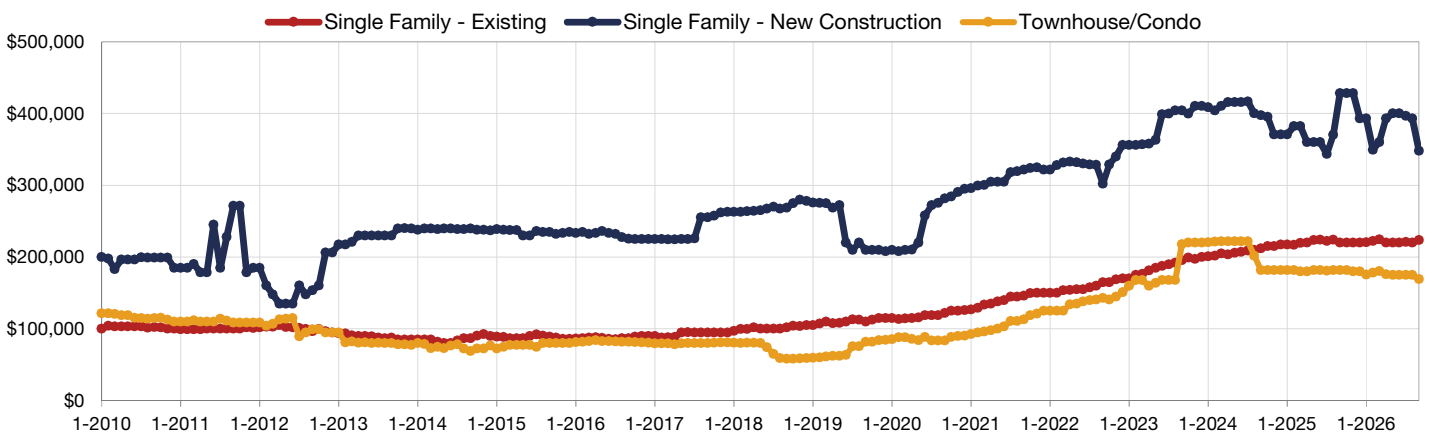
Townhouse/Condo

Key Metrics	September 2025	September 2026	Percent Change	Year to Date Thru 9-2025	Year to Date Thru 9-2026	Percent Change
New Listings	3	**3**	0.0%	28	**29**	+ 3.6%
Pending Sales	3	**2**	- 33.3%	20	**17**	- 15.0%
Closed Sales	2	**3**	+ 50.0%	18	**19**	+ 5.6%
Days on Market Until Sale	59	**71**	+ 20.3%	28	**65**	+ 132.1%
Median Sales Price*	$226,500	**$163,000**	- 28.0%	$189,700	**$175,000**	- 7.7%
Average Sales Price*	$226,500	**$172,000**	- 24.1%	$186,286	**$177,516**	- 4.7%
Percent of List Price Received*	99.3%	**93.6%**	- 5.7%	99.3%	**96.3%**	- 3.0%

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type

Rolling 12-Month Calculation



Current as of October 10, 2026. All data from Longleaf Pine REALTORS®. Report © 2026 ShowingTime Plus, LLC.