Local Market Update for September 2026

A Research Tool Provided by Longleaf Pine REALTORS®

28305

Fayetteville

Single Family - Existing

	September			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 9-2025**	**Thru 9-2026**	Percent Change
New Listings	13	**11**	- 15.4%	140	**140**	0.0%
Pending Sales	7	**10**	+ 42.9%	78	**92**	+ 17.9%
Closed Sales	8	**4**	- 50.0%	66	**87**	+ 31.8%
Days on Market Until Sale	33	**40**	+ 21.2%	67	**49**	- 26.9%
Median Sales Price*	$262,500	**$266,250**	+ 1.4%	$312,500	**$300,000**	- 4.0%
Average Sales Price*	$292,713	**$312,875**	+ 6.9%	$350,116	**$339,838**	- 2.9%
Percent of List Price Received*	96.5%	**92.8%**	- 3.8%	97.2%	**96.7%**	- 0.5%

Single Family - New Construction

	September			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 9-2025**	**Thru 9-2026**	Percent Change
New Listings	0	**1**	--	3	**13**	+ 333.3%
Pending Sales	0	**0**	0.0%	4	**6**	+ 50.0%
Closed Sales	0	**0**	0.0%	4	**7**	+ 75.0%
Days on Market Until Sale	--	**--**	--	49	**29**	- 40.8%
Median Sales Price*	--	**--**	--	$287,500	**$460,000**	+ 60.0%
Average Sales Price*	--	**--**	--	$287,000	**$450,164**	+ 56.9%
Percent of List Price Received*	--	**--**	--	100.0%	**98.7%**	- 1.3%

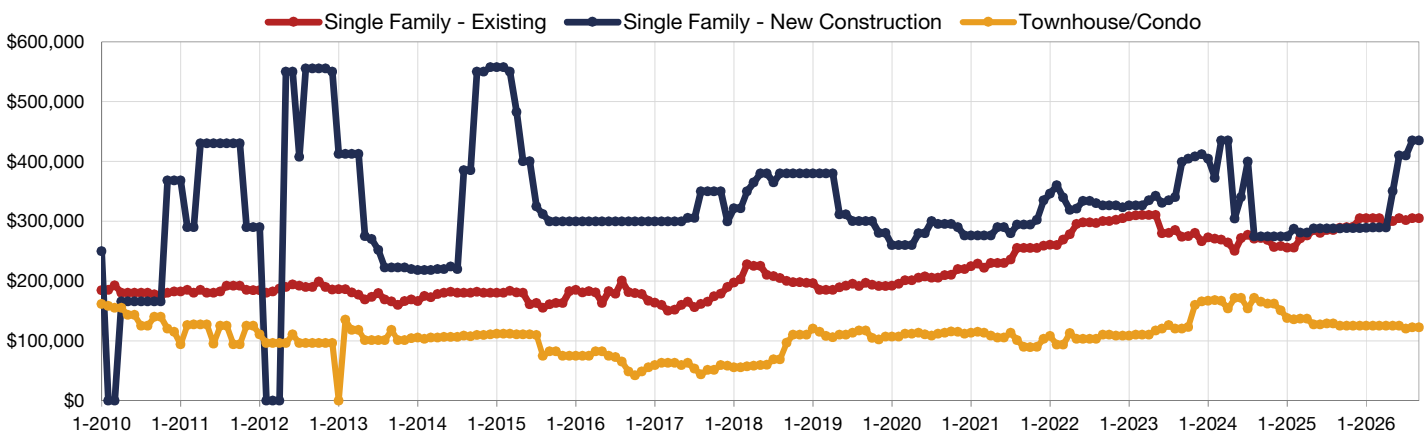
Townhouse/Condo

	September			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 9-2025**	**Thru 9-2026**	Percent Change
New Listings	2	**1**	- 50.0%	24	**9**	- 62.5%
Pending Sales	1	**0**	- 100.0%	11	**3**	- 72.7%
Closed Sales	1	**1**	0.0%	11	**4**	- 63.6%
Days on Market Until Sale	16	**28**	+ 75.0%	40	**42**	+ 5.0%
Median Sales Price*	$125,000	**$125,000**	0.0%	$125,000	**$122,500**	- 2.0%
Average Sales Price*	$125,000	**$125,000**	0.0%	$139,491	**$148,125**	+ 6.2%
Percent of List Price Received*	100.0%	**92.6%**	- 7.4%	95.2%	**92.6%**	- 2.7%

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type

Rolling 12-Month Calculation



Current as of October 10, 2026. All data from Longleaf Pine REALTORS®. Report © 2026 ShowingTime Plus, LLC.