Local Market Update for September 2026

A Research Tool Provided by Longleaf Pine REALTORS®

28306

Fayetteville

Single Family - Existing

Key Metrics	September 2025	September 2026	Percent Change	Year to Date Thru 9-2025	Year to Date Thru 9-2026	Percent Change
New Listings	54	**39**	- 27.8%	516	**471**	- 8.7%
Pending Sales	40	**24**	- 40.0%	364	**346**	- 4.9%
Closed Sales	37	**37**	0.0%	343	**346**	+ 0.9%
Days on Market Until Sale	41	**44**	+ 7.3%	38	**49**	+ 28.9%
Median Sales Price*	$275,000	**$315,000**	+ 14.5%	$285,000	**$299,900**	+ 5.2%
Average Sales Price*	$292,349	**$317,832**	+ 8.7%	$308,138	**$314,792**	+ 2.2%
Percent of List Price Received*	98.5%	**98.7%**	+ 0.2%	98.8%	**98.5%**	- 0.3%

Single Family - New Construction

Key Metrics	September 2025	September 2026	Percent Change	Year to Date Thru 9-2025	Year to Date Thru 9-2026	Percent Change
New Listings	3	**10**	+ 233.3%	125	**68**	- 45.6%
Pending Sales	8	**3**	- 62.5%	47	**57**	+ 21.3%
Closed Sales	8	**5**	- 37.5%	41	**58**	+ 41.5%
Days on Market Until Sale	79	**142**	+ 79.7%	172	**114**	- 33.7%
Median Sales Price*	$569,939	**$629,900**	+ 10.5%	$507,400	**$434,950**	- 14.3%
Average Sales Price*	$561,440	**$627,660**	+ 11.8%	$515,951	**$455,232**	- 11.8%
Percent of List Price Received*	99.3%	**99.0%**	- 0.3%	99.7%	**99.8%**	+ 0.1%

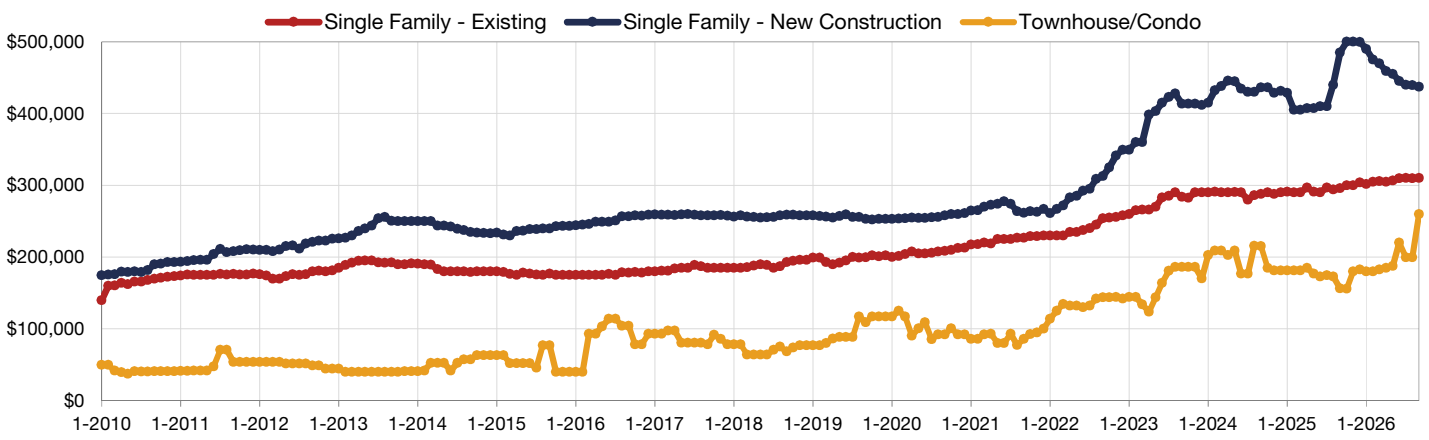
Townhouse/Condo

Key Metrics	September 2025	September 2026	Percent Change	Year to Date Thru 9-2025	Year to Date Thru 9-2026	Percent Change
New Listings	3	**1**	- 66.7%	15	**13**	- 13.3%
Pending Sales	1	**2**	+ 100.0%	12	**11**	- 8.3%
Closed Sales	2	**0**	- 100.0%	13	**8**	- 38.5%
Days on Market Until Sale	14	**--**	--	60	**238**	+ 296.7%
Median Sales Price*	$141,250	**--**	--	$156,240	**$262,500**	+ 68.0%
Average Sales Price*	$141,250	**--**	--	$175,530	**$231,550**	+ 31.9%
Percent of List Price Received*	95.9%	**--**	--	95.9%	**98.1%**	+ 2.3%

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type

Rolling 12-Month Calculation



Current as of October 10, 2026. All data from Longleaf Pine REALTORS®. Report © 2026 ShowingTime Plus, LLC.