Local Market Update for September 2026

A Research Tool Provided by Longleaf Pine REALTORS®

28312

Fayetteville

Single Family - Existing

Key Metrics	September 2025	September 2026	Percent Change	Year to Date Thru 9-2025	Year to Date Thru 9-2026	Percent Change
New Listings	14	**20**	+ 42.9%	181	**193**	+ 6.6%
Pending Sales	10	**11**	+ 10.0%	127	**116**	- 8.7%
Closed Sales	14	**10**	- 28.6%	128	**106**	- 17.2%
Days on Market Until Sale	42	**29**	- 31.0%	42	**57**	+ 35.7%
Median Sales Price*	$277,500	**$414,500**	+ 49.4%	$323,500	**$337,450**	+ 4.3%
Average Sales Price*	$289,057	**$389,340**	+ 34.7%	$328,266	**$351,801**	+ 7.2%
Percent of List Price Received*	97.8%	**98.9%**	+ 1.1%	98.9%	**98.3%**	- 0.6%

Single Family - New Construction

Key Metrics	September 2025	September 2026	Percent Change	Year to Date Thru 9-2025	Year to Date Thru 9-2026	Percent Change
New Listings	3	**6**	+ 100.0%	134	**59**	- 56.0%
Pending Sales	10	**5**	- 50.0%	103	**52**	- 49.5%
Closed Sales	11	**5**	- 54.5%	104	**51**	- 51.0%
Days on Market Until Sale	127	**54**	- 57.5%	96	**113**	+ 17.7%
Median Sales Price*	$339,700	**$433,653**	+ 27.7%	$369,450	**$368,900**	- 0.1%
Average Sales Price*	$346,123	**$440,210**	+ 27.2%	$375,966	**$406,202**	+ 8.0%
Percent of List Price Received*	100.0%	**98.9%**	- 1.1%	99.9%	**100.2%**	+ 0.3%

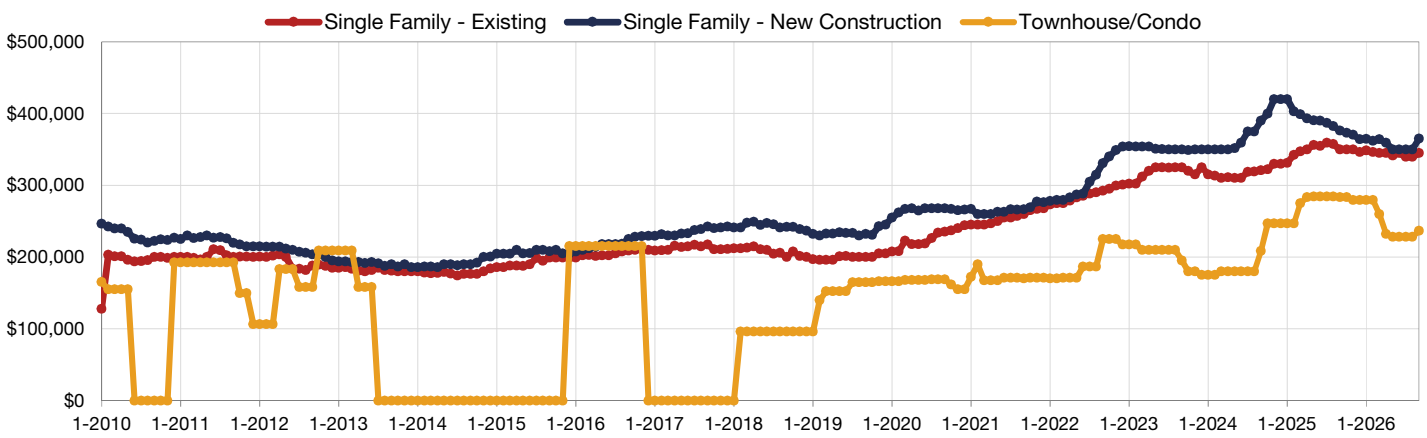
Townhouse/Condo

Key Metrics	September 2025	September 2026	Percent Change	Year to Date Thru 9-2025	Year to Date Thru 9-2026	Percent Change
New Listings	0	**0**	--	2	**5**	+ 150.0%
Pending Sales	0	**0**	--	5	**2**	- 60.0%
Closed Sales	1	**1**	0.0%	5	**2**	- 60.0%
Days on Market Until Sale	101	**1**	- 99.0%	73	**6**	- 91.8%
Median Sales Price*	$228,000	**$259,950**	+ 14.0%	$283,500	**$248,225**	- 12.4%
Average Sales Price*	$228,000	**$259,950**	+ 14.0%	$271,260	**$248,225**	- 8.5%
Percent of List Price Received*	100.0%	**100.0%**	0.0%	99.2%	**99.3%**	+ 0.1%

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type

Rolling 12-Month Calculation



Current as of October 10, 2026. All data from Longleaf Pine REALTORS®. Report © 2026 ShowingTime Plus, LLC.