Local Market Update for September 2026

A Research Tool Provided by Longleaf Pine REALTORS®

28314

Fayetteville

Single Family - Existing

Key Metrics	September 2025	September 2026	Percent Change	Year to Date Thru 9-2025	Year to Date Thru 9-2026	Percent Change
New Listings	59	**59**	0.0%	612	**626**	+ 2.3%
Pending Sales	32	**42**	+ 31.3%	430	**431**	+ 0.2%
Closed Sales	46	**44**	- 4.3%	411	**416**	+ 1.2%
Days on Market Until Sale	29	**43**	+ 48.3%	32	**49**	+ 53.1%
Median Sales Price*	$230,000	**$225,500**	- 2.0%	$238,500	**$238,917**	+ 0.2%
Average Sales Price*	$231,313	**$238,700**	+ 3.2%	$246,005	**$244,830**	- 0.5%
Percent of List Price Received*	98.8%	**98.5%**	- 0.3%	99.0%	**98.4%**	- 0.6%

Single Family - New Construction

Key Metrics	September 2025	September 2026	Percent Change	Year to Date Thru 9-2025	Year to Date Thru 9-2026	Percent Change
New Listings	3	**3**	0.0%	31	**17**	- 45.2%
Pending Sales	1	**0**	- 100.0%	47	**13**	- 72.3%
Closed Sales	2	**1**	- 50.0%	51	**14**	- 72.5%
Days on Market Until Sale	95	**64**	- 32.6%	68	**44**	- 35.3%
Median Sales Price*	$350,500	**$310,000**	- 11.6%	$352,570	**$320,950**	- 9.0%
Average Sales Price*	$350,500	**$310,000**	- 11.6%	$354,281	**$315,300**	- 11.0%
Percent of List Price Received*	100.0%	**100.0%**	0.0%	99.7%	**100.0%**	+ 0.3%

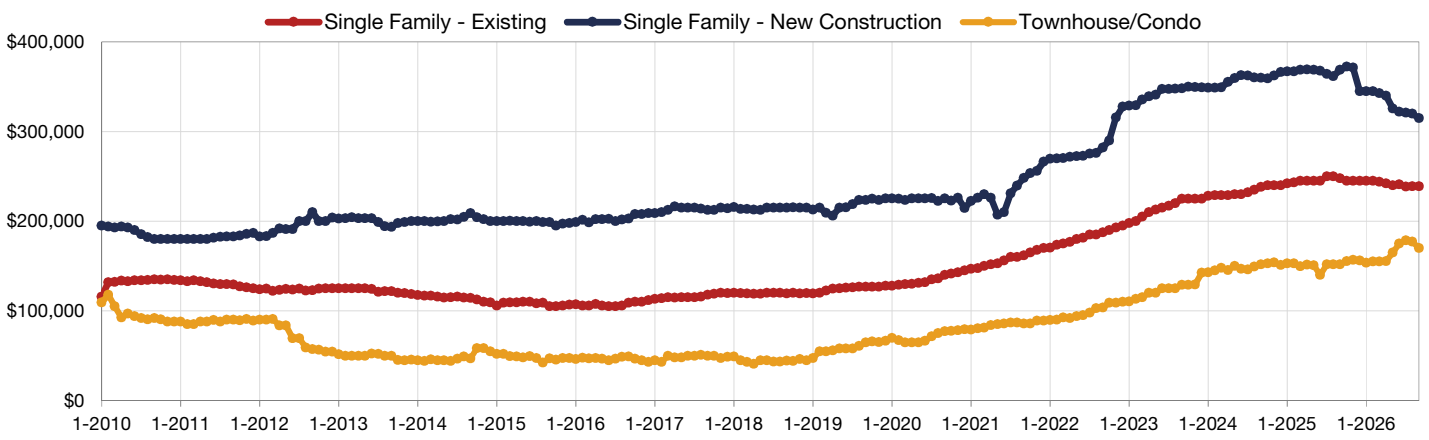
Townhouse/Condo

Key Metrics	September 2025	September 2026	Percent Change	Year to Date Thru 9-2025	Year to Date Thru 9-2026	Percent Change
New Listings	18	**9**	- 50.0%	152	**149**	- 2.0%
Pending Sales	19	**5**	- 73.7%	100	**85**	- 15.0%
Closed Sales	10	**5**	- 50.0%	91	**86**	- 5.5%
Days on Market Until Sale	71	**58**	- 18.3%	68	**57**	- 16.2%
Median Sales Price*	$163,500	**$153,000**	- 6.4%	$152,000	**$161,250**	+ 6.1%
Average Sales Price*	$156,840	**$156,800**	- 0.0%	$153,029	**$171,766**	+ 12.2%
Percent of List Price Received*	97.4%	**98.8%**	+ 1.4%	96.9%	**97.5%**	+ 0.6%

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type

Rolling 12-Month Calculation



Current as of October 10, 2026. All data from Longleaf Pine REALTORS®. Report © 2026 ShowingTime Plus, LLC.