Local Market Update for September 2026

A Research Tool Provided by Longleaf Pine REALTORS®

Fayetteville

Single Family - Existing

	September			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 9-2025**	**Thru 9-2026**	Percent Change
New Listings	279	**265**	- 5.0%	2,831	**2,865**	+ 1.2%
Pending Sales	178	**189**	+ 6.2%	1,923	**1,940**	+ 0.9%
Closed Sales	205	**193**	- 5.9%	1,837	**1,860**	+ 1.3%
Days on Market Until Sale	37	**46**	+ 24.3%	37	**47**	+ 27.0%
Median Sales Price*	$234,000	**$252,500**	+ 7.9%	$249,000	**$247,000**	- 0.8%
Average Sales Price*	$253,737	**$273,264**	+ 7.7%	$269,560	**$270,439**	+ 0.3%
Percent of List Price Received*	98.2%	**97.9%**	- 0.3%	98.3%	**98.0%**	- 0.3%

Single Family - New Construction

	September			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 9-2025**	**Thru 9-2026**	Percent Change
New Listings	24	**34**	+ 41.7%	430	**272**	- 36.7%
Pending Sales	29	**15**	- 48.3%	339	**232**	- 31.6%
Closed Sales	36	**17**	- 52.8%	331	**235**	- 29.0%
Days on Market Until Sale	119	**97**	- 18.5%	105	**106**	+ 1.0%
Median Sales Price*	$381,975	**$433,653**	+ 13.5%	$382,950	**$379,995**	- 0.8%
Average Sales Price*	$406,768	**$456,003**	+ 12.1%	$396,110	**$409,405**	+ 3.4%
Percent of List Price Received*	99.8%	**99.4%**	- 0.4%	99.9%	**99.8%**	- 0.1%

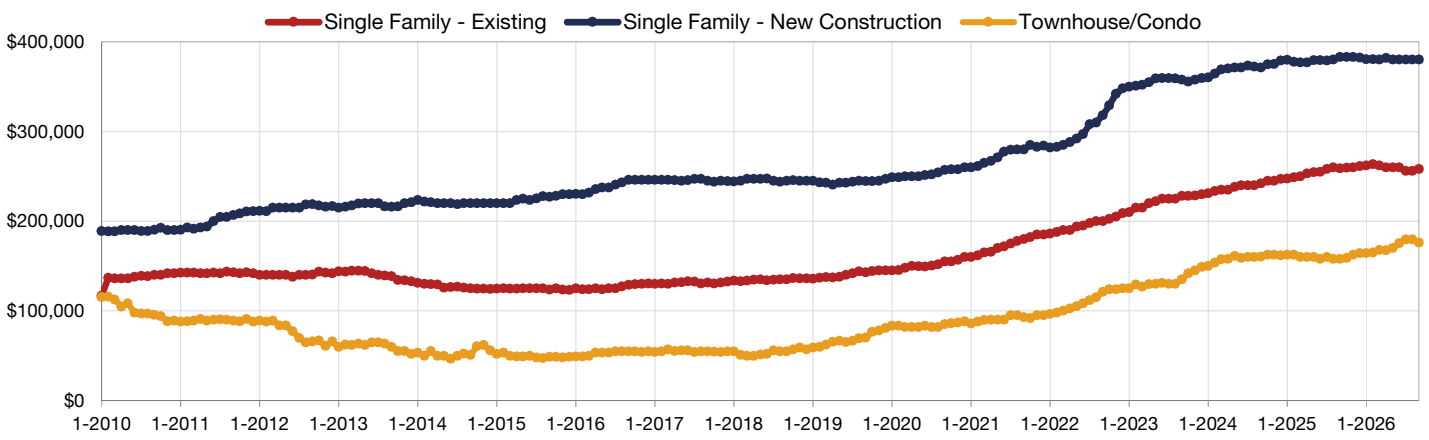
Townhouse/Condo

	September			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 9-2025**	**Thru 9-2026**	Percent Change
New Listings	38	**30**	- 21.1%	338	**313**	- 7.4%
Pending Sales	29	**20**	- 31.0%	228	**178**	- 21.9%
Closed Sales	22	**14**	- 36.4%	217	**172**	- 20.7%
Days on Market Until Sale	70	**56**	- 20.0%	67	**69**	+ 3.0%
Median Sales Price*	$186,750	**$149,500**	- 19.9%	$157,500	**$170,000**	+ 7.9%
Average Sales Price*	$179,427	**$162,068**	- 9.7%	$169,412	**$181,343**	+ 7.0%
Percent of List Price Received*	98.5%	**96.2%**	- 2.3%	97.0%	**97.2%**	+ 0.2%

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type

Rolling 12-Month Calculation



Current as of October 10, 2026. All data from Longleaf Pine REALTORS®. Report © 2026 ShowingTime Plus, LLC.