

Local Market Update for August 2025

A Research Tool Provided by Longleaf Pine REALTORS®



Hope Mills

Single Family - Existing

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	43	45	+ 4.7%	386	400	+ 3.6%
Pending Sales	43	37	- 14.0%	320	293	- 8.4%
Closed Sales	30	42	+ 40.0%	307	274	- 10.7%
Days on Market Until Sale	34	38	+ 11.8%	25	34	+ 36.0%
Median Sales Price*	\$253,250	\$278,500	+ 10.0%	\$267,000	\$275,000	+ 3.0%
Average Sales Price*	\$249,721	\$283,679	+ 13.6%	\$275,953	\$280,529	+ 1.7%
Percent of List Price Received*	98.7%	99.0%	+ 0.3%	99.2%	99.2%	0.0%

Single Family - New Construction

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	16	9	- 43.8%	149	107	- 28.2%
Pending Sales	12	11	- 8.3%	110	98	- 10.9%
Closed Sales	17	26	+ 52.9%	98	100	+ 2.0%
Days on Market Until Sale	96	29	- 69.8%	94	68	- 27.7%
Median Sales Price*	\$329,950	\$312,277	- 5.4%	\$334,925	\$314,803	- 6.0%
Average Sales Price*	\$332,779	\$309,282	- 7.1%	\$349,418	\$321,415	- 8.0%
Percent of List Price Received*	99.6%	100.0%	+ 0.4%	100.1%	99.9%	- 0.2%

Townhouse/Condo

Key Metrics	August			Year to Date		
	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	2	1	- 50.0%	6	4	- 33.3%
Pending Sales	0	1	--	4	4	0.0%
Closed Sales	0	1	--	5	3	- 40.0%
Days on Market Until Sale	--	60	--	3	25	+ 733.3%
Median Sales Price*	--	\$152,000	--	\$145,000	\$152,000	+ 4.8%
Average Sales Price*	--	\$152,000	--	\$136,530	\$145,833	+ 6.8%
Percent of List Price Received*	--	101.3%	--	99.3%	97.1%	- 2.2%

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type

Rolling 12-Month Calculation

