Local Market Update for September 2026

A Research Tool Provided by Longleaf Pine REALTORS®

Hope Mills

Single Family - Existing

Key Metrics	September 2025	September 2026	Percent Change	Year to Date Thru 9-2025	Year to Date Thru 9-2026	Percent Change
New Listings	47	**49**	+ 4.3%	448	**462**	+ 3.1%
Pending Sales	28	**25**	- 10.7%	320	**344**	+ 7.5%
Closed Sales	38	**28**	- 26.3%	318	**333**	+ 4.7%
Days on Market Until Sale	57	**21**	- 63.2%	37	**40**	+ 8.1%
Median Sales Price*	$299,000	**$283,000**	- 5.4%	$277,750	**$263,250**	- 5.2%
Average Sales Price*	$308,482	**$298,168**	- 3.3%	$284,034	**$282,381**	- 0.6%
Percent of List Price Received*	99.1%	**98.2%**	- 0.9%	99.2%	**99.0%**	- 0.2%

Single Family - New Construction

Key Metrics	September 2025	September 2026	Percent Change	Year to Date Thru 9-2025	Year to Date Thru 9-2026	Percent Change
New Listings	15	**4**	- 73.3%	122	**47**	- 61.5%
Pending Sales	4	**5**	+ 25.0%	101	**58**	- 42.6%
Closed Sales	14	**6**	- 57.1%	114	**58**	- 49.1%
Days on Market Until Sale	131	**152**	+ 16.0%	75	**135**	+ 80.0%
Median Sales Price*	$326,225	**$371,750**	+ 14.0%	$319,207	**$352,450**	+ 10.4%
Average Sales Price*	$334,406	**$420,333**	+ 25.7%	$323,011	**$370,587**	+ 14.7%
Percent of List Price Received*	100.0%	**100.4%**	+ 0.4%	99.9%	**100.0%**	+ 0.1%

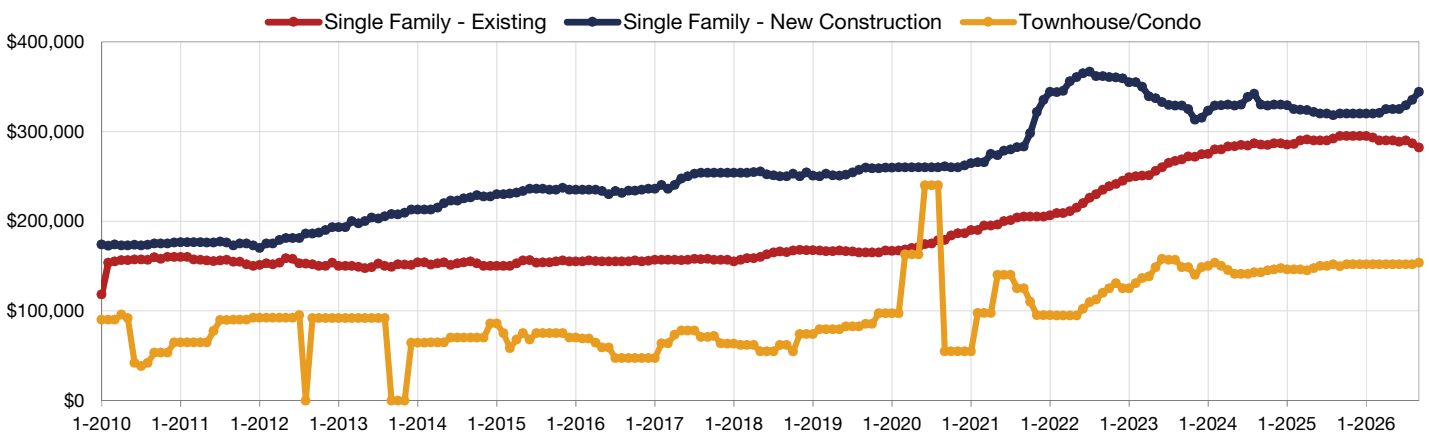
Townhouse/Condo

Key Metrics	September 2025	September 2026	Percent Change	Year to Date Thru 9-2025	Year to Date Thru 9-2026	Percent Change
New Listings	3	**1**	- 66.7%	7	**7**	0.0%
Pending Sales	0	**0**	--	4	**5**	+ 25.0%
Closed Sales	1	**0**	- 100.0%	4	**5**	+ 25.0%
Days on Market Until Sale	3	**--**	--	19	**72**	+ 278.9%
Median Sales Price*	$100,000	**--**	--	$142,500	**$155,000**	+ 8.8%
Average Sales Price*	$100,000	**--**	--	$134,375	**$178,140**	+ 32.6%
Percent of List Price Received*	90.9%	**--**	--	95.5%	**99.0%**	+ 3.7%

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type

Rolling 12-Month Calculation



Current as of October 10, 2026. All data from Longleaf Pine REALTORS®. Report © 2026 ShowingTime Plus, LLC.