

Local Market Update for December 2025

A Research Tool Provided by Longleaf Pine REALTORS®



Hope Mills

Single Family - Existing

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	33	33	0.0%	564	555	- 1.6%
Pending Sales	21	30	+ 42.9%	454	405	- 10.8%
Closed Sales	37	30	- 18.9%	459	397	- 13.5%
Days on Market Until Sale	33	58	+ 75.8%	26	39	+ 50.0%
Median Sales Price*	\$242,000	\$260,000	+ 7.4%	\$260,000	\$275,000	+ 5.8%
Average Sales Price*	\$281,850	\$272,365	- 3.4%	\$275,057	\$280,673	+ 2.0%
Percent of List Price Received*	98.3%	98.7%	+ 0.4%	99.3%	99.0%	- 0.3%

Single Family - New Construction

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	15	15	0.0%	198	149	- 24.7%
Pending Sales	14	5	- 64.3%	161	121	- 24.8%
Closed Sales	12	10	- 16.7%	147	142	- 3.4%
Days on Market Until Sale	37	112	+ 202.7%	89	79	- 11.2%
Median Sales Price*	\$342,450	\$322,475	- 5.8%	\$329,950	\$319,950	- 3.0%
Average Sales Price*	\$340,393	\$350,312	+ 2.9%	\$343,635	\$325,304	- 5.3%
Percent of List Price Received*	100.0%	99.8%	- 0.2%	100.1%	99.9%	- 0.2%

Townhouse/Condo

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	0	0	--	10	9	- 10.0%
Pending Sales	0	0	--	8	5	- 37.5%
Closed Sales	1	0	- 100.0%	9	5	- 44.4%
Days on Market Until Sale	40	--	--	10	19	+ 90.0%
Median Sales Price*	\$160,000	--	--	\$147,500	\$152,000	+ 3.1%
Average Sales Price*	\$160,000	--	--	\$142,794	\$137,900	- 3.4%
Percent of List Price Received*	100.0%	--	--	99.1%	96.0%	- 3.1%

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type

Rolling 12-Month Calculation

