

Local Market Update for April 2026

A Research Tool Provided by Longleaf Pine REALTORS®



Hope Mills

Single Family - Existing

Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	55	51	- 7.3%	170	192	+ 12.9%
Pending Sales	43	34	- 20.9%	127	145	+ 14.2%
Closed Sales	29	33	+ 13.8%	107	130	+ 21.5%
Days on Market Until Sale	39	31	- 20.5%	33	43	+ 30.3%
Median Sales Price*	\$270,000	\$275,500	+ 2.0%	\$265,000	\$253,000	- 4.5%
Average Sales Price*	\$287,181	\$283,259	- 1.4%	\$272,231	\$268,014	- 1.5%
Percent of List Price Received*	100.0%	99.0%	- 1.0%	99.5%	99.1%	- 0.4%

Single Family - New Construction

Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	14	4	- 71.4%	72	12	- 83.3%
Pending Sales	5	7	+ 40.0%	54	28	- 48.1%
Closed Sales	10	8	- 20.0%	43	26	- 39.5%
Days on Market Until Sale	107	134	+ 25.2%	99	112	+ 13.1%
Median Sales Price*	\$316,450	\$367,296	+ 16.1%	\$309,900	\$335,000	+ 8.1%
Average Sales Price*	\$313,311	\$365,870	+ 16.8%	\$325,807	\$352,693	+ 8.3%
Percent of List Price Received*	99.8%	100.0%	+ 0.2%	99.9%	100.0%	+ 0.1%

Townhouse/Condo

Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	2	0	- 100.0%	3	3	0.0%
Pending Sales	1	0	- 100.0%	2	3	+ 50.0%
Closed Sales	1	0	- 100.0%	1	2	+ 100.0%
Days on Market Until Sale	10	--	--	10	42	+ 320.0%
Median Sales Price*	\$133,000	--	--	\$133,000	\$152,450	+ 14.6%
Average Sales Price*	\$133,000	--	--	\$133,000	\$152,450	+ 14.6%
Percent of List Price Received*	89.9%	--	--	89.9%	98.7%	+ 9.8%

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type

Rolling 12-Month Calculation

