

Local Market Update for January 2025

A Research Tool Provided by Longleaf Pine REALTORS®



Hope Mills

Single Family - Existing

Key Metrics	January			Year to Date		
	2024	2025	Percent Change	Thru 1-2024	Thru 1-2025	Percent Change
New Listings	43	42	- 2.3%	43	42	- 2.3%
Pending Sales	41	32	- 22.0%	41	32	- 22.0%
Closed Sales	27	26	- 3.7%	27	26	- 3.7%
Days on Market Until Sale	34	29	- 14.7%	34	29	- 14.7%
Median Sales Price*	\$252,500	\$257,000	+ 1.8%	\$252,500	\$257,000	+ 1.8%
Average Sales Price*	\$261,862	\$237,417	- 9.3%	\$261,862	\$237,417	- 9.3%
Percent of List Price Received*	97.9%	99.1%	+ 1.2%	97.9%	99.1%	+ 1.2%

Single Family - New Construction

Key Metrics	January			Year to Date		
	2024	2025	Percent Change	Thru 1-2024	Thru 1-2025	Percent Change
New Listings	37	21	- 43.2%	37	21	- 43.2%
Pending Sales	38	23	- 39.5%	38	23	- 39.5%
Closed Sales	18	18	0.0%	18	18	0.0%
Days on Market Until Sale	62	62	0.0%	62	62	0.0%
Median Sales Price*	\$306,706	\$299,803	- 2.3%	\$306,706	\$299,803	- 2.3%
Average Sales Price*	\$340,264	\$317,231	- 6.8%	\$340,264	\$317,231	- 6.8%
Percent of List Price Received*	100.0%	100.1%	+ 0.1%	100.0%	100.1%	+ 0.1%

Townhouse/Condo

Key Metrics	January			Year to Date		
	2024	2025	Percent Change	Thru 1-2024	Thru 1-2025	Percent Change
New Listings	0	0	--	0	0	--
Pending Sales	0	0	--	0	0	--
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	0	--	--	0	--	--
Median Sales Price*	\$150,000	--	--	\$150,000	--	--
Average Sales Price*	\$150,000	--	--	\$150,000	--	--
Percent of List Price Received*	96.8%	--	--	96.8%	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type

Rolling 12-Month Calculation

